Seattle Tilth had a remarkable year in 2010.

We began the year with two priorities: 1) to diversify our programs while involving more people in sustainable food production and resource conservation, and 2) to build our organizational capacity by establishing clear metrics, strengthening our internal infrastructure, and improving our governance practices.

We developed and implemented a plan to achieve these goals, then combined that measured approach with a willingness to be nimble, an eye for new opportunities, and the dexterity to act on them as they were identified. As a result, we were able to exceed our goals, growing the organization by 47%.

None of this would have been possible without the dedication and hard work of our volunteers, members, staff, board and donors. Seattle Tilth is fortunate to have a wide base of support in the community, and it is due to your enthusiasm and generosity that we are able to maintain our top notch programs and services.

As we look ahead to 2011, we are projecting another year of growth. At Seattle Tilth, we believe that all people have the right to fresh, nutritious, organic food, and to live in a healthy environment free from contaminants. We work every day to make that world a reality and we greatly appreciate everything you do to help make this happen.

-Justine Dell’Aringa, President, Board of Directors
-Andrea Platt Dwyer, Executive Director

Accomplishments in 2010 include:

- Launched a farm incubator program for refugees and other populations with limited resources
- Adopted Seattle Youth Garden Works
- Added a second Master Composter/Soil Builder training with youth from Project Wild
- Launched a yard care consulting service
- Launched Garden Educator Workshops training people how to maximize benefits of a school garden
- Installed the second phase of our new learning garden in Rainier Beach
- Added a third Edible Plant Sale featuring cool weather crops
- Provided fiscal sponsorship for three community-based initiatives
- Authored a new book, “Your Farm in the City”
- Implemented new Salesforce database to track members, participation, donors and volunteers
- Established governance and advocacy committees of the board, reviewed and revised bylaws, and developed and implemented a strategic plan
- Reorganized staff and moved into new office space with direct access to learning gardens
- Grew revenue from $890,000 to $1,312,000
"I feel passionate and inspired every time I set foot in the Seattle Tilth gardens and by the kindred spirits I’ve found there."
-Melissa Brown, Garden Steward Intern and ongoing volunteer

Find more information about our gardens, farms and programs at seattletilth.org
Seattle Tilth inspires and educates people to grow food organically, conserve natural resources and support local food systems in order to cultivate a healthy urban environment and community.

**Board of Directors**

- Cinnimin Avena, President
- Justine Dell’Arima
- Molly Henry
- Lynne Jordan, Secretary
- Patty O’Hara
- Robert Rosencrantz
- Liza Turley, Vice President
- Amy Grooms
- JJ Jacobi
- Brad Kramer
- Josh Piper
- Olga Shargorodska
- Cathy Tuttle

**Staff Members**

- Liza Burke, Community Relations Manager
- Kate Cox, Annual Giving Manager
- Andrea Platt Dwyer, Executive Director
- Graham Golbuff, Program Coordinator
- Sue Hartman, Educator, Garden Hotline
- Jessica Heiman, Program Coordinator, Children’s Education
- Eddie Hill, Program Manager, Farm Incubator
- Sheri Hinshaw, Educator, Garden Hotline
- Chris Iberle, Events and Volunteer Manager
- Falaah Jones, Educator, Garden Hotline
- Sharon Lerman, Program Manager, Seattle Youth Garden Works
- Laura Matter, Program Coordinator, Garden Hotline
- Brad Moore, Finance Manager
- Maren Neldam, Program Coordinator, Children’s Education
- Laura Niemi, Program Manager, Grants & Contracts
- Amy Ockerlander, Program Coordinator, Adult Education
- Katie Pencke, Program Manager, Farmer Education
- Stephanie Seliga, Program Manager, Just Garden Project
- Laila Suidan, Educator, Garden Hotline
- Lisa Taylor, Program Manager, Children’s Education
- Carey Thornton, Program Manager, Adult Education
- Carrie Vogelzang, Office Manager
- Marty Wingate, Educator, Garden Hotline

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**Revenue**

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Donations</td>
<td>11.8%</td>
<td>$154,500</td>
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<tr>
<td>Grants</td>
<td>7.8%</td>
<td>$101,800</td>
</tr>
<tr>
<td>Memberships</td>
<td>10.6%</td>
<td>$27,700</td>
</tr>
<tr>
<td>Earned Income</td>
<td>78.6%</td>
<td>$1,028,600</td>
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<tr>
<td><strong>Total</strong></td>
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<td>$1,312,600</td>
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</table>

**Expense**

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<th>Amount</th>
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<tbody>
<tr>
<td>Program</td>
<td>81.7%</td>
<td>$1,070,200</td>
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<tr>
<td>Fundraising</td>
<td>7.8%</td>
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<tr>
<td>Administration</td>
<td>2.1%</td>
<td>$102,100</td>
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<tr>
<td><strong>Total</strong></td>
<td></td>
<td>$1,310,600</td>
</tr>
</tbody>
</table>

**Net Revenue**

$2,000

*Figures based on un-audited financial statements.*
thank you!